

Grenchen, March 25th 2024

THOMMEN MEDICAL AND DENTAL TREY TO TERMINATE DISTRIBUTION AGREEMENT FOR THOMMEN MEDICAL IMPLANT SYSTEM

Thommen Medical and Dental Trey will end their distribution agreement for the Thommen Medical Implant System in Italy, effective April 30, 2024.

The exclusive distribution agreement, initiated in April 2005 between Thommen Medical and Dental Trey, has successfully served dental professionals for nearly two decades. However, as part of a strategic realignment, Thommen Medical has decided to end the distribution partnership.

As a result of this change, Thommen Medical will directly market the Thommen Medical Implant System in Italy. The company will prioritize existing customer relationships while actively pursuing new business opportunities. In a commitment to maintaining a high standard of service and support in the Italian market, Thommen Medical is set to establish a subsidiary in Bologna, operational from May 2024. Collaborative efforts are underway to ensure a seamless transition during this period.

Dental Trey will soon communicate to the market and to the customers its strategy for the development and distribution of new implant lines.

Current distribution activities and cooperation between the two companies will proceed normally and unchanged until the deadline of 30 April 2024.

About Thommen Medical

Thommen Medical stands for Swiss excellence in implantology with more than 35 years of clinical experience. Leading dentists value the simplicity of the Thommen Medical implant system and choose it to achieve the best clinical results – because only the best dental implant system is good enough for their patients. Thommen Medical is driven by science and collaborates closely with international leaders in dentistry and high-ranked academic institutions to give every patient the chance to receive the best possible dental restoration. The implant system is developed and manufactured under the highest quality standards at the Thommen Medical headquarters in Grenchen, Switzerland. The company also has subsidiaries in Germany and the USA and is represented by distribution partners in many other countries worldwide.

About Dental Trey

Dental Trey has been operating in the Italian dental supply market since 1981. In 2015 the company became part of Henry Schein and was therefore also able to take advantage of the benefits, deriving from belonging to a Group that operates on a global scale, linked to innovation, the offer of cutting-edge services, the expansion of the product portfolio with the identification of successful product lines and the focus on the quality of customer service. Dental Trey has also been able to renew and grow its vocation for excellence in education thanks to a series of investments recently made by the Group.

Henry Schein is a company offering solutions to healthcare professionals, supported by a network of people and technology. With over 23,000 Team Schein members worldwide, the company's network of trusted advisors provides over 1 million customers worldwide with more than 300 valuable solutions that help improve operational success and clinical outcomes. These business, clinical, technology and supply chain solutions help dental and medical practices work more efficiently to deliver more effective and better quality care. These solutions also support dental laboratories, clinics and public and alternative medical facilities. Henry Schein operates through a centralised and automated distribution network, with a selection of over 300,000 Henry Schein branded and own-brand products in our distribution centres. Headquartered in Melville, N.Y., Henry Schein operates and has subsidiaries in 33 countries and territories.

Thommen Medical AG | Headquarters

Neckarsulmstrasse 28, CH-2540 Grenchen, Tel. +41 61 965 90 20, Fax +41 61 965 90 21, info@thommenmedical.com
www.thommenmedical.com

Driven by science, not trends.